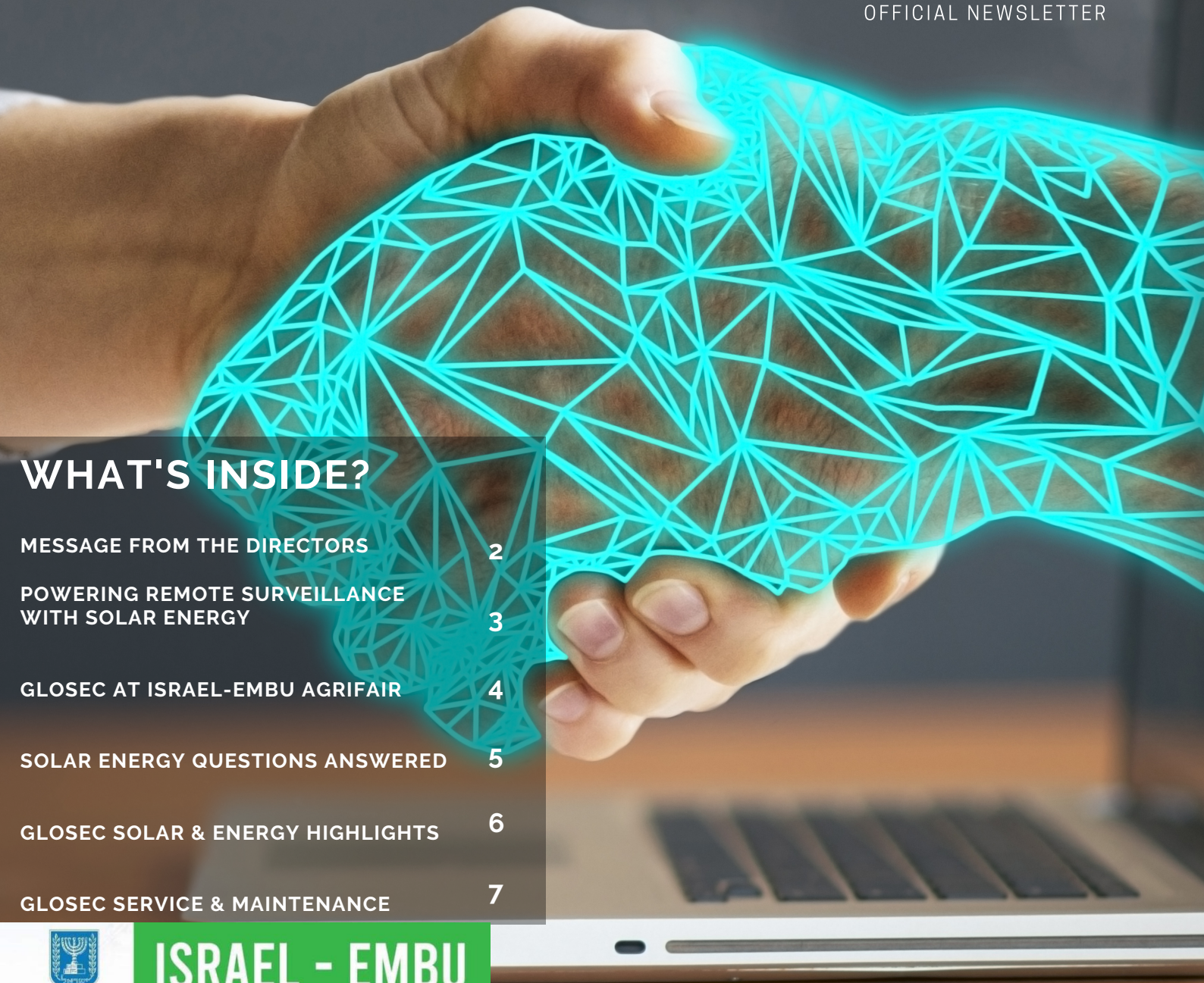


RENEWABLE ENERGY

THE FUTURE IS SOLAR

GLOSEC GROUP
OFFICIAL NEWSLETTER



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ISRAEL - EMBU COUNTY AGRIFAIR



GLOSEC

SDL AWARDS

Be Safe Be Secure

BEST INTEGRATORS AWARD 2021

INTELLIGENT SECURITY INSPECTION PRODUCTS



GLOSEC

 **SDL AWARDS**

Be Safe Be Secure

BEST INTEGRATORS AWARD 2021

INTELLIGENT SECURITY INSPECTION PRODUCTS

FROM OUR DIRECTORS



RON ORLOVSKY
DIRECTOR
GLOSEC SYSTEMS
EAST AFRICA

AFRICA HQ



NOAH EMUNA
DIRECTOR
GLOSEC SOLUTIONS
EAST AFRICA

AFRICA HQ

This year we are very humbled to have been awarded top **Security Systems Integrator Award 2021** for **Intelligent Security Products** .

We would like to thank our valuable customers, reliable dealers , global suppliers and all our brilliant teams , who have been working with us to navigate the ever -changing 2021 market environment .

We believe in great teamwork and remain committed toward growing together with keen focus on people, technology ,quality service and innovation .

The common ground for all our projects is the ability to define the concept of operation through -flawless execution of the project , continued training and support over the years, providing boundless solutions precisely tailored to specific customer needs.

Sincerely yours .

Quote of the Month

“

***If everyone is moving forward together,
then success takes care of itself.***

”

Henry Ford



SECURITY DIVISION



With James Ndegwa
CTO
SECURITY DIVISION

SECURITY
SOLUTIONS



POWERING REMOTE SURVEILLANCE WITH SOLAR ENERGY

Establishing surveillance at remote locations has been a logistical and costly headache, affecting clients and contractors across various industries that require surveillance solutions ideal for large or spread out property security, ranging from Telecom, to Banking, Wildlife Conservancies, Resorts, Commercial Farming, Border protection and many more.

Utilization of solar energy to power security systems in remote locations is a rising concept being embraced in the global field, as it ensures appropriate levels of surveillance in traditionally vast or hard to access areas.

A **key advantage** of a solar powered security system, is they are Independently secure and operate autonomously, even when the main power system is tampered with - ensuring the system remains armed incase of an incident.

Here are pointers to guide you when setting up remote solar powered surveillance:

- 1. Good storage capacity** - as the camera will need to be active for long periods of time.
- 2. Ensure the CCTV is Weather Resistant** - your security camera will likely be outdoors.
- 3. Pick a Camera that is Tamper-Proof** - ensure to install strong camouflaged mounts that makes them harder to tamper with.
- 4. Infrared and Motion Detection** - enabling the camera to pick clear images and detect motion in harsh weather conditions



GLOSEC SOLAR TECHNOLOGY AT ISRAEL-EMBU COUNTY AGRIFAIR

HOSTED BY: GOVERNOR MARTIN WAMBORA
ISRAELI AMBASSADOR TO KENYA ODED JOSEPH



GLOSEC



ISRAEL - EMBU COUNTY AGRIFAIR





YOUR SOLAR ENERGY QUESTIONS ANSWERED

- **How Does Solar Energy Work?** This is the conversion of sunlight energy into electricity through solar photovoltaic cells (on solar panels) for electricity generation.
- **Will solar power save me money?** Solar energy is a long-term investment. You purchase a system based on your power consumption i.e a system that generates the electricity you use, ensuring your current electric bill is catered for as you enjoy the benefits for years to come.
- **Can Solar Power Be Stored?** Yes ,solar power can be stored in batteries. The panels convert the sun's energy into DC power, which then travels into the batteries and is stored until need arises. However batteries will increase the cost significantly .
- **What is a Solar Power Inverter and why do I need one ?** Inverters convert the energy produced by solar panels (Direct Current) or into Alternating current (AC) for normal use .
- **How Much Does a Solar PV System Cost?** Several factors come into play when costing a solar PV system e.g the size of system you want? The system are you looking for? The space available ffor set up of infrastucture etc Therefore Solar Power its a customized solution varying from client to client

Contact us today to book a site survey



ELLYS PHARMACIETICALS NAIROBI

PROJECT DESCRIPTION:

**SOLAR POWER SOLUTION :
ROOF MOUNT**

330KWP

MEGAPACK FACTORY NAKURU

PROJECT DESCRIPTION:

**SOLAR POWER SOLUTION:
GROUND MOUNT**

313 KWP



KIMFAY FACTORY NAIROBI

PROJECT DESCRIPTION:

**SOLAR SOLUTION
ROOF MOUNT**

122 KWP

MOLO ROSES FLOWER FARM NAKURU

PROJECT DESCRIPTION:
SOLAR POWER SOLUTION
GROUND MOUNT

145 KWP



ROSETTO FLOWER FARMS NAKURU

PROJECT DESCRIPTION:

SOLAR POWER SOLUTION :
GROUND MOUNT

175KWP

GLOSEC

SERVICE & MAINTENANCE

CREATING LONG TERM RELATIONSHIPS WITH YOU !



SECURITY
SOLUTIONS



SOLAR &
ENERGY



M&E
SYSTEMS

Key success factors SLA



Call center

24/7 central NOC with dispatch availability of regional mobile technicians availability



Service Business Development

Actively seeking new high worth customers and projects



Intensive training

Ongoing seminars and workshops for upgrading technical knowledge



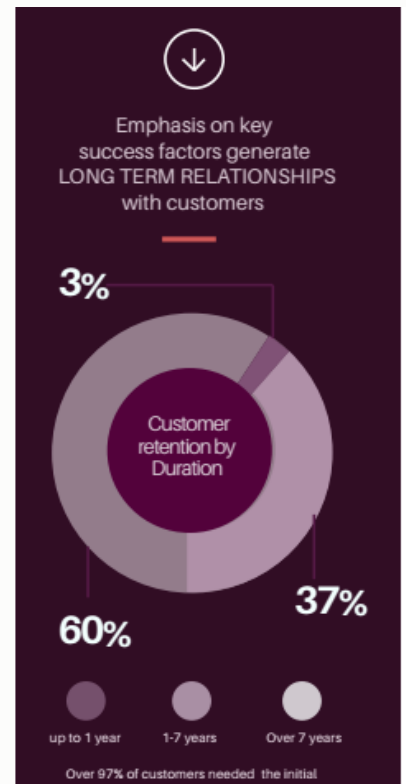
Long Term Relationships

Emphasis on Key success factors generate long term relationships with customers



Structure & responsibility

Regional team leaders serve as point contact to specific customers and are responsible for preventive maintenance and follow on sales



GET IN TOUCH!

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